

Message Text

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21

ACTION EA-10

INFO OCT-01 ISO-00 EUR-12 CIAE-00 COME-00 EB-07 INR-07

LAB-04 NSAE-00 PA-02 SIL-01 USIA-15 PRS-01 PM-03

NSC-05 SP-02 SS-15 NSCE-00 /085 W

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R 160817Z JUL 75

FM USLO PEKING

TO SECSTATE WASHDC 4001

INFO AMEMBASSY BONN

AMCONSUL HONG KONG

UNCLAS PEKING 1312

E.O.11652: N/A

TAGS: ETRD, CH, GW

SUBJECT: WEST GERMAN TRADE EXHIBITION IN PEKING

1. ALBERT TAFEL, FRG COMMERCIAL COUNSELLOR, INFORMED USLO JULY 15 THAT PLANS ARE WELL ADVANCED FOR EXHIBITION OF FRG PRODUCTS IN PEKING IN SEPTEMBER. TAFEL SAID THAT GOODS FOR EXHIBITION HAVE JUST ARRIVED AND THAT PLANS ARE PROCEEDING RAPIDLY FOR SHOWING, WHICH WILL BE LARGEST FOREIGN EXHIBIT EVER HELD IN PEKING. GERMAN RESPONSE WAS ENTHUSIASTIC, WITH SOME 800 FIRMS PROPOSING TO ATTEND, BUT FRG AND CHINESE HAVE CUT NUMBER TO 250 THROUGH EXPLAINING THE COST TO THE EXHIBITORS TO 250 THROUGH EXPLAINING THE COST TO THE EXHIBITORS AND RESTRICTING CATEGORIES TO 10 AREAS IN WHICH GERMAN INDUSTRIES ARE STRONGEST, SUCH AS MACHINERY (AGRICULTURAL EQUIPMENT, FOR EXAMPLE, WAS ELIMINATED BY CCPIT). FRG AOFFICIALS AND PRIVATE GERMAN EXHIBITORS PLANNING TO ATTEND ALREADY TOTAL NEARLY ONE THOUSAND.

2. AS USUAL, CHINESE HAVE STRESSED TECHNICAL LECTURES TO BE GIVEN BY EXHIBITORS. THEY HAVE ALSO REQUESTED LARGE QUANTITIES OF CHARTS, FILMS, AND OTHER TECHNICAL AIDS TO COMPREHENDING THE TECHNOLOGY IN THE EXHIBITION. TAFEL SAID
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THAT FOR SOME UNKNOWN REASON, THE CHINESE HAVE REQUIRED

THAT ALL OF THE 160 LECTURES SCHEDULED BE GIVEN IN SIX
DAYS INSTEAD OF THE USUAL TWO WEEKS.

3. TAFEL SAID THAT THE SIZE AND COMPLEXITY OF THE
EXHIBIT ARE STRAINING BOTH PHYSICAL AND
BUREAUCRATIC FACILITIES IN PEKING, BUT THAT CCPIT
COOPERATION HAS BEEN GOOD. GERMAN GOODS WERE UNLOADED
AT HSINKANG AFTER ONLY A 12 HOUR WAIT, FOR EXAMPLE.

4. FRG PLANS TO SEND DELEGATION HEADED BY A CABINET
MINISTER FOR OPENING CEREMONIES.
BUSH

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NNN

Message Attributes

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